

Response to Questions - #2

1. What is the overall budget for the project?

The overall budget for this project has not yet been established. So, the City of Madera will consider the cost/benefit of all of the proposals to determine the best fit for the City. However, the City will be looking for financing options to spread the costs of this project (purchase and implementation) over three or four years.

2. Who, if anyone, helped you draft the RFP?

RFP was drafted by City staff.

3. Did an outside company help you gather/come up with the necessary requirements for this proposal? If so who?

No, as stated above, RFP was drafted by City staff.

4. In reviewing the RFP we noticed a requirement for a Performance Bond as well as a Fidelity Bond. We will not enter into either one of these, however there does not appear to be recommended way to address this type of exception. Any suggestions or is this something that would be a deal breaker for Madera?

The City would be unwilling to waive the requirement for protection provided by both the Performance and Fidelity Bonds. With that being said, the City would consider an alternate form of surety to provide that protection such as a letter of credit from a bank for the full amount or a certificate of deposit where the vendor "sets aside" the full amount in lieu of a performance bond or other instrument that was acceptable to the City in lieu of either the Performance or Fidelity bonds.

Any submittal that includes an option for an alternate form of surety would need to be accepted and approved by the City in writing, prior to the vendor's proposal being considered either responsive or responsible.

5. I was reviewing the RFP that the City has released regarding the ERP Software and Implementation Services and I had a question. In reviewing the proposal, I noticed that for Planning Entitlements, GIS, Document Management and Citizen Contact (among others) the direction is listed as "Possibly Integrate into ERP". CityView is a company that is considered the industry leader in Community Development Software. We have built the deepest and broadest software in the industry and our knowledge of the industry is unsurpassed. The software was written specifically for the unique challenges faced by Community Development departments. Since most

of your Community Development related software is directed as may be integrated into the ERP system I was wondering how open the City would be to considering a best of breed software package for this departments. My question to you is:

Are you open to a best of breed solution for your Community Development Department?

Potentially – but only as described in the RFP